

Press information

Munich, 2nd January 2007

Bavarian State Capital of Munich settles on usedSoft licences

usedSoft wins in a procedure for awarding contracts conducted by the Bavarian State Capital/ a cost-saving benefit of more than 50 percent for 2.000 windows licences

The HHS usedSoft GmbH, a leading supplier of used software, was the winner in a procedure for awarding contracts conducted by the Capital of Munich. After having submitted the best bid for 2.000 used "Windows 2000 Professional" – licences, usedSoft won against its co-bidders. Thus, the Bavarian State Capital could achieve a cost-saving benefit of more than 50 percent compared with the new price. In such procedure for awarding contracts, the Capital of Munich had exclusively invited suppliers of used licences to give a bid.

For several years, the trade with used software licences has become an established market in Germany. Even local government bodies settle more and more on such undefeately favourable possibility to buy software. Therefore, the municipality of Bad Salzufflen, the Data Central Office of Baden-Württemberg and the Municipal Data Processing Agency of the Region of Stuttgart (Datenverarbeitung Region Stuttgart - KDRS) are, among others, customers of usedSoft.

Software dealers like usedSoft are buying licences from companies which are no longer needed by such companies due to software changes, insolvency or reorganization measures. The cost-saving benefit ranges between 20 and 50 percent – depending on the update-status of the corresponding license. Under legal aspects, such trade is governed by the so-called exhaustion rule under the German Copyright Law. According to such law, the distribution right of a software developer expires after such product is placed on the market for the first time by the developer. Thus, the trade and resale of software licence rights are admissable as a matter of principle.

About usedSoft

usedSoft was set up in 2003, and it is a leading European supplier of used software originating from all application fields. Buyers of usedSoft licences are companies as well as software dealers. Customers of usedSoft are, among others, companies such as Edeka, KarstadtQuelle, Neckermann, Rewe, the Law Office Holme Roberts & Owen, as well as a leading soccer club belonging to the German Soccer League and a number of different Savings Banks. German authorities are more and more using used software as well: Next to the Bavarian State Capital of Munich, the German Federal Social Court in Kassel, the Municipal Administration of Bad Salzufflen and the Data Central Office of Baden-Württemberg, there were more than 100 additional local authorities benefiting from usedSoft licences. The cost-saving benefit when buying used licenses ranges between 20 and 50 percent.

www.usedsoft.com

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