

Press information

Munich, 11th of January 2007

In Future UsedSoft will be active in Austria as well

used software supplier increases its activities in Austria/ being represented as an exhibitor on the Vienna IT and on the telecommunication fair ITnT for the very first time

The usedSoft AG, a leading European supplier of used software, is now expanding its sales activities to Austria as well. It is planned to build up an own national sales force and to intensify the company's presence on fairs. For the very first time, usedSoft will be presented with a stand on the ITnT which has become one of the most important Austrian trade fairs in the field of IT and telecommunication. "We are more and more confronted with demands from our neighbouring countries", explains Peter Schneider, Managing Director of usedSoft. "Obviously, there is also a strong need for used licences in Austria as well." At the ITnT which will last from January 30, until February 1, Austrian companies are now given an opportunity to get extensive information about the use of used software and the corresponding cost-saving benefits in connection with it.

usedSoft trades with licences of well-known companies which are no longer needed by such companies due to changes of software, insolvency or reorganization measures. When buying used software, the cost-saving benefit ranges between 20 and 50 percent – depending on the up-date status of such licences. From a legal point of view, such trade is governed by the exhaustion rule being in force Europe-wide. Thus, the right of distribution of a software developer expires after the product has been placed on the market by the developer for the very first time and purchased by a first-time buyer. Therefore, the trade and resale of software licence rights is admissible as a principle. Moreover, usedSoft is the only dealer providing a notarial certification to its customers based on which the lawfulness of the assignment of the licence is guaranteed. In such certificate, the seller certifies that he was the lawful holder of such assigned licences and that he will no longer use them in future. Thus, the chain of licence assignments can be completely traced back to the developer respectively authorized dealer at any rate.

usedSoft at the ItnT: Hall A, Stand 0418

About usedSoft

usedSoft was set up in 2003, and it is a leading European supplier of used software originating from all application fields. Buyers of usedSoft licences are companies as well as software dealers. Customers of usedSoft are, among others, companies such as Edeka, KarstadtQuelle, Neckermann, Rewe, the Law Office Holme Roberts & Owen, as well as a leading soccer club belonging to the German Soccer League and a number of different Savings Banks. German authorities are more and more using used software as well: Next to the Bavarian State Capital of Munich, the German Federal Social Court in Kassel, the Municipal Administration of Bad Salzungen and the Data Central Office of Baden-Württemberg, there were more than 100 additional local authorities benefiting from usedSoft licences. The cost-saving benefit when buying used licenses ranges between 20 and 50 percent.

www.usedsoft.com

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