

Press information

Vienna, January 21th 2010

Salzburg Airport opts for usedSoft

The Salzburg Airport saves 30 % costs by making use of used software / trade in Austria further expands / end of year business proves further growing

usedSoft, one of the leading European suppliers of used software, goes on with its successful Austrian business: A recent example for this trend is shown by an order of a five-digit volume which was placed by the Salzburg Airport. "For us, the used software market forms a solid part of our purchase strategy", explains Josef Kert, head of the EDP-Department. "Actually, we could save 30 percent costs compared to the original price, when we bought usedSoft licences."

Already in 2008 usedSoft founded its own branch in Vienna. Meanwhile, the customer base consists of more than 110 companies. "The development of the Austrian market has even exceeded our expectations by far", explains Peter Schneider, usedSoft's Managing Director. "Therefore, we could even additionally benefit from the booming end of year business during the last few months."

The largest Austrian State Airport which was one of the first Austrian companies in 2008 discovering the saving potential of the used software market, is one of today's regular customers of such used software supplier. "In view of the positive case law we have no reason to refrain from benefiting from the more than favourable conditions", confirms Kert. "Moreover, usedSoft provides us with a notarial certificate constituting a 100 % legally safe proof of ownership." By means of this certificate, the notary public records the seller's written confirmation that the licences had been lawfully purchased, and that they are no longer used by the seller. In doing so, the chain of licence assignments can be traced back in every respect from the seller to the developer respectively authorized dealer without any gaps.

About usedSoft

usedSoft was set up in 2003, and it is a leading European supplier of used software originating from all application fields. Buyers of usedSoft licences are companies as well as software dealers. Customers of usedSoft are, among others, companies such as Edeka, KarstadtQuelle, Neckermann, Rewe, the Law Office Holme Roberts & Owen, as well as a leading soccer club belonging to the German Soccer League and a number of different Savings Banks. German authorities are more and more using used software as well: Next to the Bavarian State Capital of Munich, the German Federal Social Court in Kassel, the Municipal Administration of Bad Salzflen and the Data Central Office of Baden-Württemberg, there were more than 100 additional local authorities benefiting from usedSoft licences. The cost-saving benefit when purchasing already used licences ranges between 20 and 50 percent of the sales price.

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